

IN THE UNITED STATES DISTRICT COURT  
FOR THE NORTHERN DISTRICT OF CALIFORNIA

KEN SMITH,

Plaintiff,

v.

HEARST COMMUNICATIONS, INC.,

Defendant.

No. C-06-00254 EDL

**ORDER GRANTING PLAINTIFF'S  
MOTION FOR REMAND TO STATE  
COURT AND DENYING PLAINTIFF'S  
MOTION FOR ATTORNEYS' FEES**

**I. INTRODUCTION**

Defendant Hearst Communications, Inc. removed this case on the ground that Plaintiff Ken Smith's claims were completely preempted by section 301 of the National Labor Relations Act ("Section 301"). 29 U.S.C. § 185(a). However, because Smith's claims are grounded in non-waivable rights arising under the California Labor Code, they are not preempted.

**II. FACTUAL BACKGROUND**

Smith was an account executive at SFGate, a subsidiary of Hearst Communications, Inc. See Notice of Removal, Ex. C (Memorandum of Understanding ("MOU")) at 1. As an account executive, he solicited new advertising business for SFGate. Id. at 7. His position was covered by the Collective Bargaining Agreement ("CBA") negotiated between his union and Hearst. Id. at 1, 4, 7. When Smith decided to relocate to Arizona in May 2004, he allegedly negotiated a separation agreement whereby Hearst agreed to pay him commissions on all business that Smith booked through his last day of work as long as those advertisements ran within three months of his departure. Smith's manager allegedly assured him that he would receive this three month "tail" both verbally and in writing. Smith continued to make sales until his last day of work. Without the tail,

1 Smith would have had no incentive to keep working, because he was working on a commission-only  
2 compensation basis.

3 After Smith resigned, Hearst refused to pay tails on Smith's two biggest accounts,  
4 Google, Inc. and Intercept Interactive (the "Disputed Accounts"). After his union and the NLRB  
5 declined to pursue his grievances, Smith sued his former employer in Superior Court. Smith's  
6 complaint alleged only violations of California Labor Code section 200 *et seq.*, specifically sections  
7 202 (wages payable upon resignation), 203 (waiting time penalties), 218.5 (attorneys' fees and  
8 costs), 218.6 (interest), and of California Business & Professions Code section 17200, *et seq.* (unfair  
9 competition). Hearst removed the case on the basis that Smith's state-law claims were preempted by  
10 Section 301 of the National Labor Relations Act because they all arose out of the CBA. Smith then  
11 filed a motion to remand and for attorneys' fees.

### 12 **III. DISCUSSION**

#### 13 **A. Removal Jurisdiction and the Complete Preemption Doctrine.**

14 Where a civil action over which the federal courts have original jurisdiction is brought in  
15 state court, the defendant may remove the action to federal district court. See 28 U.S.C. § 1441. A  
16 case may be removed pursuant to 28 U.S.C. section 1441 only where a federal question appears on  
17 the face of the properly pleaded complaint. See Caterpillar Inc. v. Williams, 482 U.S. 386, 392  
18 (1987). The Ninth Circuit has consistently held that 28 U.S.C. section 1441 is to be strictly  
19 construed against removal jurisdiction, and that "[f]ederal jurisdiction must be rejected if there is  
20 any doubt as to the right of removal in the first instance." Gaus v. Miles, Inc., 980 F.2d 564, 566  
21 (9th Cir. 1992) (citing Libhart v. Santa Monica Dairy Co., 592 F.2d 1062, 1064 (9th Cir. 1979)).  
22 On its face, the complaint, which asserts state law claims only, does not provide any ground for  
23 removal. Hearst argues, however, that the claims are artfully pled and are in fact claims for breach  
24 of the CBA, triggering preemption by Section 301 of the National Labor Relations Act. Section 301  
25 provides that "[s]uits for violation of contracts between an employer and a labor organization  
26 representing employees in an industry affecting commerce . . . may be brought in any district court  
27 of the United States having jurisdiction of the parties, without respect to the amount in controversy  
28 or without regard to the citizenship of the parties." 29 U.S.C. § 185(a). Accordingly, the only

1 ground for federal jurisdiction arises out of Hearst's construction of Smith's claims, and its  
2 anticipated defenses.

3 Normally, a defendant may not rely on an affirmative defense to establish preemption and  
4 removal jurisdiction. See Caterpillar, 482 U.S. at 393 (“[I]t is now settled law that a case may *not* be  
5 removed to federal court on the basis of a federal defense, including the defense of preemption, even  
6 if the defense is anticipated in the plaintiff's complaint, and even if both parties concede that the  
7 federal defense is the only question truly at issue.” (citing Franchise Tax Bd. of Cal. v. Constr.  
8 Laborers Vacation Trust for So. Cal., 463 U.S. 1, 12 (1983))); see also Merrell Dow Pharms., Inc. v.  
9 Thompson, 478 U.S. 804, 809, n.6 (1986) (“Jurisdiction may not be sustained on a theory that the  
10 plaintiff has not advanced.”). Nevertheless, in the area of labor relations and collective bargaining,  
11 “the preemptive force of a statute is so ‘extraordinary’ that it ‘converts an ordinary state common-  
12 law complaint into one stating a federal claim for purposes of the well-pleaded complaint rule.’”  
13 Caterpillar, 482 U.S. at 393 (quoting Metropolitan Life Ins. Co. v. Taylor, 481 U.S. 58, 65 (1987));  
14 see also Olguin v. Inspiration Consol. Copper Co., 740 F.2d 1468, 1472-73 (9th Cir. 1984) (courts  
15 must look behind artful pleading and ascertain whether state claim is really a Section 301 claim in  
16 disguise). This “complete preemption” doctrine “is applied primarily in cases raising claims  
17 preempted by § 301” of the Labor Management Relations Act. Caterpillar, 482 U.S. at 393. Where  
18 the heart of a state-law complaint is a violation of a CBA, that complaint arises under federal law,  
19 whether or not the plaintiff has mentioned the CBA. Id. at 394 (“[T]he preemptive force of § 301 is  
20 so powerful as to displace entirely any state cause of action ‘for violation of contracts between an  
21 employer and a labor organization.’ Any such suit is purely a creature of federal law,  
22 notwithstanding the fact that state law would provide a cause of action in the absence of § 301.”  
23 (quoting Franchise Tax Bd., 463 U.S. at 23))). Preemption also applies if the state claims are  
24 “‘substantially dependent on analysis’” of the CBA. Caterpillar, 482 U.S. at 394 (quoting Int’l Bhd.  
25 of Elec. Workers v. Hechler, 481 U.S. 851, 859, n.3 (1987)).

26 By contrast, state law claims that are independent from the CBA or that only require a court  
27 to refer to or consult a CBA are not preempted. See Caterpillar, 482 U.S. at 399 (“But a *defendant*  
28 cannot, merely by injecting a federal question into an action that asserts what is plainly a state-law

claim, transform the action into one arising under federal law, thereby selecting the forum in which the claim shall be litigated. . . . Congress has long since decided that federal defenses do not provide a basis for removal.”); Livadas v. Bradshaw, 512 U.S. 107, 124-25 (1994) (“simple need to refer” to a CBA does not trigger Section 301 preemption); Lingle v. Norge Div. of Magic Chef, 486 U.S. 399, 410-13 (1998) (CBA can provide helpful terms in state law action without triggering preemption).

B. Smith’s Claims Are Not Completely Preempted by Section 301 of the NLRA.

Hearst mistakenly argues that Smith’s claims arise from the CBA, or at least would require a state court to analyze the CBA and as such are completely preempted.

1. Smith’s Claims Are Based on Non-Negotiable State Rights, not on Contract Law.

The Ninth Circuit has made clear that the rights Smith invokes under the Labor Code are “non-negotiable” and could not have been bargained away by Smith’s union. See Valles v. Ivy Hill Corp., 410 F.3d 1071, 1076, 1082 (9th Cir. 2005) (holding that employees’ California state law claim regarding unlawful meal period policy of their employer was not preempted because employees had based their claim on California state law, “without any reference to expectations or duties created by their” CBA); see also Ramirez v. Fox Television Station, Inc., 998 F.2d 743, 748 (9th Cir. 1993) (“[C]auses of action which assert ‘nonnegotiable state-law rights . . . independent of any right established by contract’” are not preempted by Section 301.); Balcorta v. Twentieth Century-Fox Film Corp., 208 F.3d 1102, 1111 n.3 (9th Cir. 2000) (Section “301 does not permit parties to waive, in a [CBA], nonnegotiable state rights.”). Because Smith pled only claims under state statutes governing basic workplace rights rather than a claim for breach of an employment contract, this case differs from both Young v. Anthony’s Fish Grottos, Inc., 830 F.2d 993 (9th Cir. 1987), and Olguin, 740 F.2d 1468. In Young, the court held that the plaintiff’s claim for breach of contract based on an oral promise by her employer to discharge her only for cause was preempted by Section 301 because the plaintiff’s position was covered by a CBA (which allowed the employer to discharge probationary employees like plaintiff without cause). See Young, 830 F.2d at 996. In Olguin, 740 F.2d at 1474, the court similarly held that an employee’s claim for breach of contract based on a personnel policy manual requiring the use of “progressive discipline” before termination of an employee was preempted because a CBA existed between the employee’s union and his

1 employer. By contrast, Smith did not file a breach of contract claim, but instead sought to vindicate  
2 rights protected by the California Labor Code.<sup>1</sup>

3 Hearst argues that Smith's claims nonetheless are preempted because Labor Code section  
4 203 only applies to situations where an employer *willfully* fails to pay wages owed, and that whether  
5 or not Hearst's decision not to pay was willful can be determined only by reference to the CBA. See  
6 Opp'n at 11. As explained below, resolving this issue will not require the type of analysis that is  
7 prohibited by Section 301. At the hearing, Hearst also argued that the uncertainty of what amount  
8 was owed to Smith distinguished Balcorta, 208 F.3d 1102 and Ramirez, 998 F.2d 743. However,  
9 Hearst did not provide any authority for the proposition that the California Legislature intended to  
10 limit "non-negotiable" rights to those situations where the amount of the payment owed was already  
11 determined. Smith did not allege a breach of contract, and Hearst cannot invoke federal jurisdiction  
12 by redrafting the claims that Smith has pleaded.

### 13 2. Smith's Claims Do Not Require a State Court to Interpret the CBA.

14 The CBA and the MOU governed the terms of Smith's employment. See Notice of  
15 Removal, Exs. B (CBA)-C (MOU). Section 4 of the MOU specifically allowed Hearst to have a  
16 percentage of its sales staff on a commission-only compensation basis, exempted such employees  
17

---

18 <sup>1</sup> Hearst emphasizes that Smith, in complaining to the NLRB, made a sworn statement that his  
19 employer "in violation of the [CBA]" failed to pay his commissions. See Notice of Removal, Ex. D.  
20 According to Hearst, this statement constitutes a binding admission by Smith that his claims arise under  
21 the CBA and contradicts the declaration that he filed in support of his motion to remand. See Opp'n at  
22 5-6. This argument is not persuasive. First, Smith states that he made the earlier declaration based on  
23 the NLRB's instructions and that he, as a non-lawyer, was not qualified to determine what rights had  
24 been violated or what those rights arose under. See Smith Decl. ¶¶ 2-4. Second, the original declaration  
25 did not state that his claim for commissions arose *solely* under the CBA. Third, the case upon which  
26 Hearst relies, Cleveland v. Policy Management Systems Corp., 526 U.S. 795 (1999), is inapposite.  
27 There, the plaintiff had previously filed a declaration stating that she was unable to work in support of  
28 her application for Social Security Disability Income benefits. She then sued her employer for disability  
discrimination. The employer moved for summary judgment, arguing that the plaintiff could not meet  
one of the elements of her case since she had sworn that she was unable to work. The plaintiff failed  
to explain the discrepancy between her earlier statement and her position opposing summary judgment.  
The court held that: "When faced with a plaintiff's previous sworn statement asserting 'total disability'  
or the like, the court should require an explanation of any apparent inconsistency with the necessary  
elements of an [Americans with Disabilities Act] claim. To defeat summary judgment, that explanation  
must be sufficient to warrant a reasonable juror's concluding that, assuming the truth of, or the  
plaintiff's good faith belief in, the earlier statement, the plaintiff could nonetheless 'perform the essential  
functions' of her job, with or without 'reasonable accommodation.'" Id. at 807. Smith's earlier  
declaration does not rise to the same level of definitiveness as the declaration in Cleveland, and he has  
provided a sufficient explanation for the discrepancy.

from Article XX of the CBA, and specified that the employer “shall determine the commission structure” for SFGate commissions-only employees like Smith Id., Ex. C § 4 ¶ 9. By amendment, the MOU clarified that:

Commission sales employees shall be permitted to solicit only new advertising business; defined as . . . advertising accounts which have not been active in the Chronicle for 13 months and . . . advertising accounts which have run other paid advertising in print or direct mail in our market and have not been active in the Chronicle for 6 months. . . . Once a new account becomes regular, it shall be turned over to a member of the salaried sales staff who shall continue to service the account. A new account becomes “regular” after it has placed advertisements in each of 12 consecutive months within a 14 month period. . . . The Employer shall determine the commission structure.

Id., Am. at 7. The MOU accordingly provides readily calculable, time-based definitions of “new” accounts for which account executives are entitled to commissions, and of “regular” accounts for which they are not.

Because the CBA gave it the right to set the commission structure, including percentage and qualifying accounts, Hearst argues that Smith’s claims under the Labor Code for unpaid commissions will require a court to analyze terms of the CBA in a manner prohibited by Section 301. See Caterpillar, 482 U.S. at 394; see also Young, 830 F.2d at 997. Unlike the collateral agreements at issue in Young and Olguin, however, Smith’s alleged collateral agreement only supplements terms that are entirely missing from the CBA. See MOU; see also March 14, 2006 Declaration of Linda Frediani (“Frediani Decl.”) ¶ 3 (“[C]ommissioned-only salespeople like Mr. Smith worked under commission arrangements that were established between them and the company outside the CBA. Typically, the Guild was not involved in setting these commission agreements and this was true in Mr. Smith’s case, as well. To my knowledge, nothing in the CBA in 2004 prevented the Company from negotiating a separate agreement for commissions of the type Mr. Smith told me about. Indeed, there had to be separate agreements between the company and its salespeople because no commission plans were included in the CBA.”).<sup>2</sup> The complaint therefore only implicates the CBA to the extent that Hearst will defend its refusal to pay commissions by claiming

---

<sup>2</sup> Ms. Frediani submitted two declarations in connection with this motion. The first declaration was filed in support of Plaintiff’s motion for remand; the second was filed late in support of Hearst’s opposition. As the Court noted at the hearing, the declarations conflicted. The Court ordered the parties to make Ms. Frediani available at the hearing, but her attorney was unable to appear on such short notice.



1 that the Disputed Accounts were “regular” accounts (a term defined in the CBA) for which Smith  
2 was not entitled to any commissions.

3 Determining whether this defense is valid will not require a state court to analyze the CBA in  
4 a prohibited manner. That a court will eventually look to Amended paragraph 9(3) of the MOU to  
5 find the definition of a “regular” account versus a “new” account does not mean that the court will  
6 have to interpret the CBA. With the definition in hand, the court will only have to consult a calendar  
7 and accounting records to determine whether the Disputed Accounts had placed advertisements in  
8 the Chronicle for the thirteen months prior to Smith’s resignation. Smith’s claims therefore are not  
9 completely preempted by Section 301. See Livadas, 512 U.S. at 124 (“[W]hen the meaning of  
10 contract terms is not the subject of dispute, the bare fact that a collective-bargaining agreement will  
11 be consulted in the course of state-law litigation plainly does not require the claim to be  
12 extinguished.” (citing Lingle, 486 U.S. at 413 n.12 (“A collective-bargaining agreement may, of  
13 course, contain information such as rate of pay . . . that might be helpful in determining the damages  
14 to which a worker prevailing in a state-law suit is entitled.”))).

15 For example, in Ramirez, the Ninth Circuit refused to extend Section 301 preemption to  
16 cases that only involved a reference to or consideration of a clause in a CBA:

17 Fox errs in equating “reference” with “interpret.” The resolution of Ramirez’s action  
18 will not require the interpretation of the Bargaining Agreement. The Bargaining  
19 Agreement will likely be referred to by Ramirez and Fox to determine the terms and  
20 conditions of her employment. But her underlying cause of action is that Fox  
21 discriminated against her in applying and/or altering those terms and conditions.  
22 Although the inquiry may begin with the Bargaining Agreement, it certainly will not  
end there. . . . reference to or consideration of the terms of a collective-bargaining  
agreement is not the equivalent of interpreting the meaning of the terms. . . .  
Although the line between reference to and interpretation of an agreement may be  
somewhat hazy, merely referring to an agreement does not threaten the goal that  
prompted preemption – the desire for uniform interpretation of labor contract terms.

23 998 F.2d at 748-749 (citing Local 174, Teamsters v. Lucas Flour Co., 369 U.S. 95, 103-04 (1962)).  
24 Similarly, in Balcorta, the Ninth Circuit explained that: “[w]e have stressed that, in the context of §  
25 301 complete preemption, the term ‘interpret’ is defined narrowly – it means something more than  
26 ‘consider,’ ‘refer to,’ or ‘apply.’” 208 F.3d at 1108 (quoting Associated Builders & Contractors, Inc.  
27 v. Local 302 Int’l Bhd. of Elec. Workers, 109 F.3d 1353, 1357 (9th Cir. 1997)). The court  
28 accordingly affirmed the denial of summary judgment on preemption grounds, holding that it was

not necessary to interpret the terms of the CBA to decide what constituted a “discharge” or “timely payment of wages” for purposes of plaintiff’s claim:

Although the provisions [of the CBA] do detail fairly complicated procedures and contain a hefty dose of industry jargon, their meaning is neither uncertain nor ambiguous. A court may be required to read and apply these provisions in order to determine whether an employee was discharged from his “call” at the end of his shift, but no interpretation of the provisions would be necessary. . . . We have difficulty understanding why Fox thinks this straightforward language requires interpretation....

Balcorta, 208 F.3d at 1109-10. The CBA terms that Hearst will rely on to defend against Smith’s claims will be those defining “regular” accounts and “new” accounts. See Notice of Removal, Ex. C (MOU) at 7. These unambiguous provisions use similarly “straightforward language” that does not require interpretation.

Finally, because the Court has determined that Smith is suing to enforce non-negotiable state rights, which do not trigger Section 301 preemption, the Court need not reach Plaintiff’s alternate argument based on Price v. Georgia-Pacific Corp., 99 F. Supp. 2d 1162 (N.D. Cal. 2000).

#### C. Motion for Attorney’s Fees.

Absent unusual circumstances, court usually award attorneys’ fees under 28 U.S.C. section 1447(c) only if the removing party “lacked an objectively reasonable basis for seeking removal.” Martin v. Franklin Capital Corp., 126 S. Ct. 704, 711 (2005). As the Ninth Circuit has stated, “[l]abor preemption is a complex and confused area of the law.” Olguin, 740 F.2d at 1473. Hearst removed the case based on the “objectively reasonable basis” that Smith’s claims were completely preempted, and the Court does not find any “unusual circumstances” that warrant fee shifting.

#### IV. CONCLUSION

For the reasons stated above, pursuant to 28 U.S.C. § 1447(c), the Court remands the case to the Superior Court and denies Smith’s motion for attorneys’ fees.

**IT IS SO ORDERED.**

Dated: April 13, 2006

*Elizabeth D. Laporte*  
\_\_\_\_\_  
ELIZABETH D. LAPORTE  
United States Magistrate Judge